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***A CONDENSED REPORT ON FOREST PRODUCTS, PRICES,
SPECIFICATIONS, EQUIPMENT, UTILIZATION NEWS, ETC.***

Taiwanese Wood Buyers Tour of KY & TN

A Taiwanese Wood Buyer's delegation representing six companies visited Kentucky and Tennessee in September seeking American wood products. The buyers represented several businesses from Taiwan including Anderson Merchandise Corporation, Bestwood Wood Company, Buildtech International Company, Pacific Hardwood Company, San Shiah Enterprise Company and Toseva Group. The representatives were interested in a variety of primary wood products, mostly local hardwood lumber, but also logs and manufactured plywood.



The visit was a good opportunity for both Kentucky and Tennessee to represent their high quality and highly sought after hardwood raw material to a market where it is somewhat difficult to get access to due to competition with neighboring Asian countries. The group was very well received at each of the locations they visited and expressed sincere appreciation for the chance to meet one-on-one with mill owners. More importantly, connections were made to better establish future trades. In fact, several sales calls have been made since their visit.

The visit was also a good opportunity for each state to highlight their companies through their respective branding initiatives – [Kentucky Proud](#) and [Tennessee Wood Products](#). Each initiative has a similar mission, which is to promote the state’s wood products industry by enhancing marketing opportunities to better connect consumers with producers. Both initiatives sponsored the respective state’s portion of the tour.

Kerry Livengood and Tim Phelps with the Tennessee Division of Forestry led a three-day tour of several mills across the state for the group during the Tennessee leg of the trip. This followed the group’s two-day visit in Kentucky where they toured Northland Corporation in La Grange, University of Kentucky, Department of Forestry and KY Forest Industries Association in Frankfort, Harold White Lumber in Morehead, BPM Lumber in London, Somerset Wood Products in Burnside, and Roy Anderson Lumber in Tompkinsville. The Tennessee portion of the tour included stops at [Atlanta Hardwood Corporation](#) in Clarksville, [Middle Tennessee Lumber](#) in Burns, [Tennessee Forestry Association](#) in Nashville, White County Lumber in Sparta, Mayfield Lumber in McMinnville, [Cardin Forest Products, LLC](#) in South Pittsburgh, [Thompson Appalachian Hardwoods](#) in Huntland, [Hassell & Hughes](#) in Collinwood and [Louisiana-Pacific](#) in Nashville.

The tour was sponsored by the USDA Foreign Agricultural Service, TN & KY Departments of Agriculture, [Tennessee Wood Products](#) and Kentucky Proud branding initiatives, and the [American Plywood Association](#).

Photos and videos of the tour can be found at:
<https://www.flickr.com/gp/tnagriculture/863bvj>

About Tennessee Wood Products:

The goal of the Tennessee Wood Products brand is to increase visibility and enhance marketing opportunities for Tennessee’s wood products industry. A primary benefit of this program is to connect consumers of wood products to Tennessee producers and manufacturers through the use of a brand logo that signifies common values and attributes of Tennessee’s abundant, sustainable and quality forest resources, the talented and skilled human resources that service the industry, and the wide diversity of products produced and used in our everyday lives.

Use of the Tennessee Wood Products brand logo is open to any business that produces and/or manufactures wood products in Tennessee. There is no fee to apply, but application is required to join.

Visit www.TNWoodProducts.org for more information and to apply for access to the logo and be placed on the company directory.

Delivered Forest Product Prices in Tennessee

July - September, 2015

Product	Specifications**	Prices	Region
Cedar Logs	Length-6' to 12' and min DIB 4" at small end	\$50.00 to \$80.00/ton (also \$350.00 to \$560.00+ MBF Cedar 2/3 Rule) Low grade \$14/ton Chipper logs \$50/ton	II & III
Crosstie Logs	Length-8' 8"min DIB 11" and up Must be sound on both ends	<u>Oak</u> Grade 1: \$400/MBF Doyle Grade 2: \$239/MBF Doyle \$63 per ton <u>Mixed Hardwoods</u> Grade 1: \$353/MBF Doyle Grade 2: \$223/MBF Doyle \$65 per ton	I, II & III
Hickory Handle Logs	Each mill will have their own requirements.	Grade 1: \$475/MBF Doyle Grade 2: \$325/MBF Doyle Grade 3: \$150/MBF Doyle	I & II
White Oak Stave Logs	White Oak-Length: 8 ½' min and add on 2' increments (allow 1 knot per 3' of length", and min. DIB 12"at small end)	Grade 1: \$867/MBF Doyle Grade 2: \$677/MBF Doyle Grade 3: not enough data	I & II
Paulownia Logs	Min. length 2 meters + trim allowance (6' 6"+trim) and Min. DIB 8" at small end (Must be slow grown – prefer 8-10 growth rings per inch); season Oct- April	Grade 1 \$850	I, II III
Pine Pulpwood	Pine: Diameter, length, and species may vary with purchasing company. Consult firm first before cutting	\$26/ton or \$69.55/cord (5350 lbs/ cord)	II & III
Hardwood Pulpwood	Hardwood: Diameter, length, and species may vary with purchasing company. Consult firm first before cutting	\$28/ton or \$81.20/cord (5800 lbs/ cord)	I, II & III

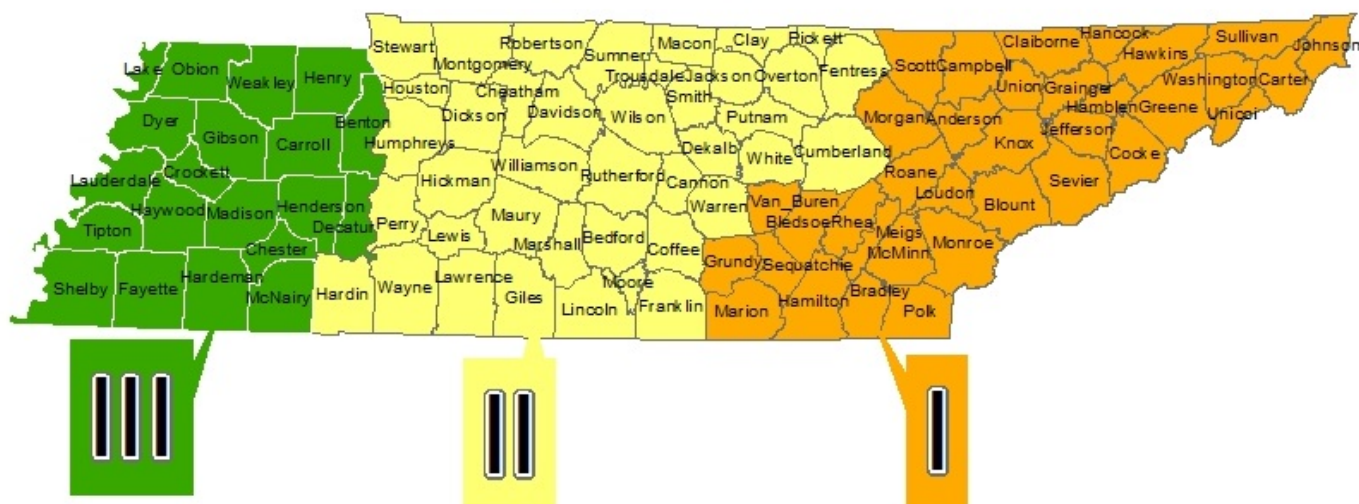
Softwood Logs	Length: 8'-16' and min DIB 6" at small end	Prices are dated. No mills surveyed currently list softwood prices. SY Pine: \$200/MBF Doyle White Pine: \$250/MBF Doyle Hemlock: \$180/MBF Doyle SY Pine CNS: \$25/ton	I & II
Veneer Logs	Prime logs only (specifications vary with buyer).	Red Oak: Average \$723/MBF Doyle White Oak: Average \$1,220/MBF Doyle Walnut: Average \$1,560/MBF Doyle Cherry Average \$916/MBF Doyle Poplar Average \$536/MBF Doyle	I, II & III

*Information is taken from a survey of wood-using industries in Tennessee

**Specifications vary with industries

***All prices are regional averages and are delivered prices per MBF Doyle unless otherwise indicated. They are subject to change and will vary locally. ("+" indicates an increase since our last bulletin; "-" indicates a decrease)

Log Price Regions



Hardwood Sawlogs*

Species	Region I	Region II	Region III
Red Oak	Grade 1: \$439- Grade 2: \$311- Grade 3: \$194-	Grade 1: \$502- Grade 2: \$396- Grade 3: \$310-	Grade 1: \$578 Grade 2: \$475 Grade 3: \$388-
White Oak	Grade 1: \$518+ Grade 2: \$346- Grade 3: \$215-	Grade 1: \$599+ Grade 2: \$430+ Grade 3: \$365+	Grade 1: \$644+ Grade 2: \$492+ Grade 3: \$359+
Ash	Grade 1: \$346- Grade 2: \$346+ Grade 3: \$194+	Grade 1: \$485- Grade 2: \$327- Grade 3: \$310+	Grade 1: \$600+ Grade 2: \$500+ Grade 3: \$367+
Yellow Poplar	Grade 1: \$336+ Grade 2: \$229+ Grade 3: \$158-	Grade 1: \$366- Grade 2: \$271 Grade 3: \$232	Grade 1: \$379 Grade 2: \$298 Grade 3: \$240
Walnut	Grade 1: \$507+ Grade 2: \$296+ Grade 3: \$180-	Grade 1: \$957+ Grade 2: \$596+ Grade 3: \$579+	Grade 1: \$1,150 Grade 2: \$850 Grade 3: \$533
Cherry	Grade 1: \$379+ Grade 2: \$246- Grade 3: \$167-	Grade 1: \$444- Grade 2: \$323 Grade 3: \$274	Grade 1: \$500 Grade 2: \$392+ Grade 3: \$340+
Hard Maple	Grade 1: \$458+ Grade 2: \$329- Grade 3: \$150-	Grade 1: \$535- Grade 2: \$496- Grade 3: \$327	Grade 1: \$600 Grade 2: \$250 Grade 3: \$300
Hickory	Grade 1: \$426+ Grade 2: \$258+ Grade 3: \$175	Grade 1: \$353- Grade 2: \$327- Grade 3: \$257-	Grade 1: no data Grade 2: \$475+ Grade 3: \$350+
Misc. Hardwoods	Average: \$164-	Average: \$231-	Average: \$364+

Increase from last quarter (+); Decrease from last quarter (-)

**Specifications: (Length: 8'-16'; and Min. DIB 8 " at small end) Delivered Price*

Prices quoted are per thousand board feet (MBF) Doyle Rule delivered to mill. Prices will vary greatly depending on many factors such as weather and mill inventories. Prices received for standing timber will be less than the delivered price based on harvest cost, haul cost and buyer profit:

Standing timber (stumpage) price = delivered price - harvest cost - haul cost - buyer profit



Wanted to Buy:

- ❖ **Hardwood Sawmill:** Foreign company with offices in Taiwan, China and Southeast Asian is looking to expand and is interested in purchasing a hardwood mill in the States. For more information, contact Cleo Fu, Agricultural Marketing Specialist with the USDA Foreign Agricultural Service: +886-2-2705-6536 ext. 242; fucwy@state.gov
- ❖ **Loblolly or shortleaf pine for utility poles:** 36 foot to 76 foot in length (length is determined by diameter). Roadside pricing. Call Doug Curry, Bell Timber for specifications and details. 715-418-9333.
- ❖ **Logs for Export:** An exporting company based out of Southern Illinois is interested in buying veneer logs for export. Any information or bid proposals can be e-mailed to swsveneer@gmail.com or call Derek Wilson at 618-559-7568.

For Sale:

- ❖ **SCHAEFER ENTERPRISES OF WOLF LAKE, INC** –Rely on our experience, established in 1967. Used Parts Shipped Daily for Log Skidders, Crawlers, Loader Backhoes, Excavators, Wheel Loaders and Skid Steers. We have many reconditioned engines and transmissions that are Dyno-Tested. Rebuilt winches, final drives and used tires. If we do not have a part – we can locate it for you on one of our three nationwide parts locators
- ❖ **Parts for:** Allis Chalmers, Athey, Bantam/Koehring, Bobcat, Case, Clark, Daewoo, Dresser, Drott, Fiat Allis, Franklin, Hitachi, Hough, Hyundai, International, John Deere, Kobelco, Komatsu, Leihberr, Linkbelt, Michigan, Mitsubishi, New Holland, New Process, Pettibone, Samsung, Timbco, Timberjack, TreeFarmer, VME, Volvo
- ❖ We have many reconditioned engines and transmissions that are dyno-tested, rebuilt winches, final drives and used tires.
- ❖ Contact a parts professional at: (618) 833-5498 or (800) 626-6046. Ask for Andy, Brad Jill, Joe, Kevin, or Matt if buying. Ask for Jerry or Tom if selling.
- ❖ We are located at 4535 State Route 3 North, Wolf Lake, IL 62998.
- ❖ Check out our inventory at – www.sewlparts.com or you may send email requests to parts@sewlparts.com.

Components from a biofuel thermal treatment plant used to make biochar and other products

A partial listing of what is available: Wood chip/sawdust dryer with cyclone; NG/#2 fuel oil/propane furnace; motors, auger assemblies with motors, stainless steel flue gas ducting, conveyors, airlocks, condensers, air handler, flowmeters and other instruments, electrostatic precipitator, stainless steel storage tanks; climate controlled 16' control room

trailer with VFDs, HMI, PLC, kWh meters, circuit breakers, considerable power and sensor wiring, etc.

The skinny on this equipment:

- ❖ Biofuel plant used intermittently for research and development over two years
- ❖ All equipment was in good condition and fully operational upon shutdown, and all equipment with the exception of the dryer cyclone and control room trailer have been kept under roof.
- ❖ Pictures and more detailed information available
- ❖ Arrangements can be made to view and inspect the equipment. Location NW Alabama
- ❖ **Buyer pays no sales commissions**

Owner is anxious to sell so make an offer. This is an unusual opportunity for the right party. Seller lost his lease and must move. Lots of good, useful items in good shape and ready to load out. These items can be used in a variety of ways for a variety of purposes.

Contact Phillip Badger, cell phone 256-762-2886, email:

pbadger@bioenergyupdate.com

Other:

- ❖ **“Logs, Chips and Lumber Trucking Company:** West Tennessee company specializes in providing trucking services for area loggers, sawmills and papermills located within a 100 mile radius of Paris, TN. We currently have 20 trucks and over 60 trailers in our fleet for quick “drop and hook” service. Flatbed Trailer and Live Floor Chip Trailer services also available. Fully licensed, bonded and insured. Competitive rates. References available. Call Revel Logging, LLC at 731-642-3944 for more information.
”
- ❖ **“ATTENTION LOGGERS!** “Waverly Wood, LLC” of Waverly, TN is looking to employ additional logging crews, to log their timber tracts; long-term employment possible. All prospective contractors must have workers’ compensation and general liability insurance. Also, wanting to buy white oak stave logs and tie logs. Please contact: Mike Phillipi, Timber Procurement Manager or Todd Richardson (Office: 931-296-1455; Mobile: 615-418-0276)

The Tennessee Forest Products Bulletin welcomes those items that you are looking to buy or sell in The Trading Post. Contact Debra Dawson: Debra.Dawson@tn.gov; 615-837-5540; 615-837-5003 (Fax) with your submissions.