

The header graphic features a stylized green silhouette of a logging machine on the left and a green semi-truck on the right. In the center, the text "TENNESSEE FOREST PRODUCTS BULLETIN" is displayed in a bold, black, sans-serif font. To the right of the text is a circular logo for the Tennessee Department of Agriculture, Forestry, which includes a tree and the words "TENNESSEE FORESTRY" and "DEPARTMENT OF AGRICULTURE".

TENNESSEE FOREST PRODUCTS BULLETIN

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Prepared Quarterly by the Forest Business Unit of the Tennessee Department of Agriculture,
Division of Forestry, P.O. Box 40627, Nashville, TN 37204; Phone: 615/837-5537, Fax: 615/837-5003

<http://tn.gov/agriculture/forestry>

***A CONDENSED REPORT ON FOREST PRODUCTS, PRICES, SPECIFICATIONS, EQUIPMENT,
UTILIZATION NEWS, ETC.***

MARKET REPORT

A new report just published by the USDA Forest Service's Southern Research Station confirms what we have been seeing all along.

"Economic Dynamics of Forests and Forest Industries in the Southern United States" reviews how recent (2005-present) economic conditions have accelerated mill closings and job losses, and, to a lesser extent, influenced forest management in the Southern United States. This report documents that the number of primary roundwood-using mills has decreased across the South since the 1970s. At the same time, mill output has increased as the production of the remaining mills has increased.

In recent years, with economic conditions unfavorable and mill output decreasing, mill closings have been on the rise. Particularly hard hit have been sawmills, largely due to the precipitous decline in housing starts. There are indications that recent economic conditions are affecting the South's timberland management.

For many years timberland and wood volumes have been stable or increasing across the South. There has been a decrease in the number of acres harvested, but an increase in the removed volume from those decreasing acres. Although the harvested acreage is decreasing, treated acreage concurrently is increasing, a trend that indicates that landowners are postponing final harvest, perhaps in anticipation of improved market conditions while investing in management activities that maintain and increase the value of their timberlands.

This publication is available online from the Southern Research Station's website:

<http://treearch.fs.fed.us/pubs/40452>

Delivered Forest Product Prices in Tennessee

April - June, 2012

Product	Specifications**	Prices	Region
Cedar Logs	Length-6' to 12' and min DIB 4" at small end	\$55.00/ton (also \$370/MBF Cedar 2/3 Rule) Market poor	II
Crosstie Logs	Length-8' 8" min DIB 11" and up Must be sound on both ends	<u>Oak</u> Grade 1: \$350/MBF Doyle Grade 2: \$275/MBF Doyle <u>Mixed Hardwoods</u> Grade 1: \$300/MBF Doyle Grade 2: \$250/MBF Doyle Need tie logs	I, II & III
Hickory Handle Logs	Each mill will have their own requirements. Better/different than Hickory sawlogs on page 4.	Grade 1: \$415+/MBF Doyle Grade 2: \$265+/MBF Doyle Grade 3: \$150/MBF Doyle Need some logs	I, II & III
White Oak Stave Logs	White Oak-Length: 8 ½' min and add on 2' increments (allow 1 knot per 3' of length", and min. DIB 12" at small end)	Grade 1: \$750/MBF Doyle Grade 2: \$600/MBF Doyle Grade 3: \$500/MBF Doyle Need some logs	I, II & III
Paulownia Logs	Min. length 8' and Min. DIB 8" at small end (Must be slow grown – prefer 8-10 growth rings per inch); season Oct- April	\$1,000.00 to \$3,000.00/MBF Doyle (Depending on grade) Market poor, buying quality logs	I, II III
Pine Pulpwood	Pine: Diameter, length, and species may vary with purchasing company. Consult firm first before cutting	\$25/ton or \$58.85/cord \$26/ton or \$69.55/cord (5350 lbs./ cord) (Gatewood Price)	II & III

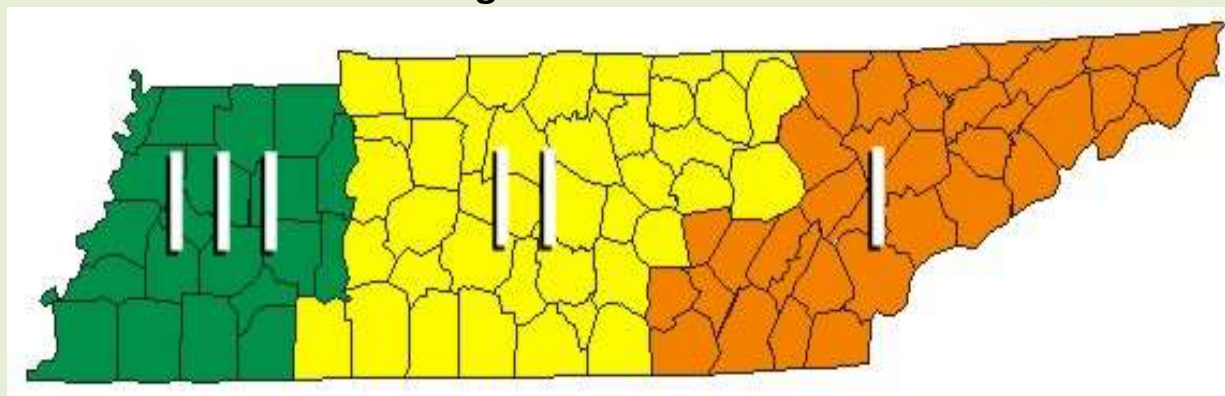
Hardwood Pulpwood	Hardwood: Diameter, length, and species may vary with purchasing_company. Consult firm first before cutting	\$26/ton or \$84.10/cord	I
		\$26.50/ton or \$76.85/cord (5800 lbs. cord Gatewood Price)	II & III
Softwood Logs	Length: 8'-16' and min DIB 6" at small end	SY Pine: \$125/MBF Doyle White Pine: \$225+/MBF Doyle Hemlock: \$180+/MBF Doyle SY Pine CNS: \$25/ton SY Pine Sawlog: \$35/ton Market very poor.	I & II
Veneer Logs	Prime logs only (specifications vary with buyer). Season: Oct to April	Red Oak: \$600-\$900/MBF Doyle White Oak: \$600-\$1,200/MBF Doyle Walnut and Cherry: \$1,000-\$2,500-/MBF Doyle	I, II & III

*Information is taken from a survey of randomly selected wood-using industries in Tennessee

**Specifications vary with industries

***All prices are regional averages and are delivered prices per MBF Doyle unless otherwise indicated. They are subject to change and will vary locally. ("+" indicates an increase since our last bulletin; "-" indicates a decrease)

Regions of Tennessee



Hardwood Sawlogs*

Species	Region I	Region II	Region III
Red Oak	Grade 1: \$505- Grade 2: \$388 Grade 3: \$207-	Grade 1: \$554 Grade 2: \$381 Grade 3: \$275	Grade 1: \$475- Grade 2: \$388- Grade 3: \$269-
White Oak	Grade 1: \$568- Grade 2: \$377- Grade 3: \$207-	Grade 1: \$638 Grade 2: \$444 Grade 3: \$195	Grade 1: \$517 Grade 2: \$405 Grade 3: \$282
Ash	Grade 1: \$385 Grade 2: \$261 Grade 3: \$167-	Grade 1: \$458 Grade 2: \$305- Grade 3: \$213-	Grade 1: \$455 Grade 2: \$390 Grade 3: \$258
Yellow Poplar	Grade 1: \$293 Grade 2: \$212 Grade 3: \$151-	Grade 1: \$320- Grade 2: \$238- Grade 3: \$200-	Grade 1: \$287 Grade 2: \$223- Grade 3: \$182-
Walnut	Grade 1: \$775 Grade 2: \$500- Grade 3: \$312-	Grade 1: \$1050- Grade 2: \$475- Grade 3: \$213-	Grade 1: \$1050 Grade 2: \$567 Grade 3: \$350
Cherry	Grade 1: \$500 Grade 2: \$288- Grade 3: \$146-	Grade 1: \$305- Grade 2: \$225- Grade 3: \$178-	Grade 1: \$700+ Grade 2: \$408+ Grade 3: \$242+
Hard Maple	Grade 1: \$470 Grade 2: \$326 Grade 3: \$177-	Grade 1: \$445- Grade 2: \$300- Grade 3: \$213-	Grade 1: \$ 0 Grade 2: \$233+ Grade 3: \$150+
Hickory	Grade 1: \$306- Grade 2: \$250- Grade 3: \$167-	Grade 1: \$353- Grade 2: \$225- Grade 3: \$188-	Grade 1: \$ 0 Grade 2: \$233 Grade 3: \$133
Miscellaneous Hardwoods	Average: \$65-	Average: \$88	Average: \$67

**Specifications: (Length: 8'-16'; and Min. DIB 8 " at small end) Delivered Price
Prices quoted are per thousand board feet (MBF) Doyle Rule delivered to mill
Increase from last quarter (+); Decrease from last quarter (-)*



Wanted to Buy:

- ❖ **Loblolly or shortleaf pine for utility poles:** 36 foot to 76 foot in length (length is determined by diameter). Roadside pricing. Call Doug Curry, Bell Timber for specifications and details. 715-418-9333.
- ❖ **Logs for Export:** An exporting company based out of Southern Illinois is interested in buying veneer logs for export. Any information or bid proposals can be e-mailed to swsveneer@gmail.com or call Derek Wilson at 618-559-7568.

For Sale:

- ❖ **SCHAEFER ENTERPRISES OF WOLF LAKE, INC** –Rely on our experience, established in 1967. Used Parts Shipped Daily for Log Skidders, Crawlers, Loader Backhoes, Excavators, Wheel Loaders and Skid Steers. We have many reconditioned engines and transmissions that are Dyno-Tested. Rebuilt winches, final drives and used tires. If we do not have a part – we can locate it for you on one of our three nationwide parts locators. Contact a parts professional at: (618) 833-5498 or (800) 626-6046. We are located at 4535 State Route 3 North, Wolf Lake, IL 62998. Check out our inventory at – www.sewlparts.com or you may send email requests to parts@sewlparts.com.
- ❖ I have approximately five acres in Cedar/Hardwood, and I am interested in locating a Timber/Sawmill Company who would be interested in purchasing trees from a residential location in Middle Tennessee (Williamson County). If you are interested, please contact me at spoolet@aol.com .

The Tennessee Forest Products Bulletin welcomes those items that you are looking to buy or sell in The Trading Post. Contact Debra Dawson: Debra.Dawson@tn.gov; 615-837-5540; 615-837-5003 (Fax) with your submissions.