

## Delivered Forest Product Prices

| PRODUCT                                                                                                  | SPECIFICATIONS                                     | PRICES                                                                                                                                                                                                                                            | REGION                                                                                                        |
|----------------------------------------------------------------------------------------------------------|----------------------------------------------------|---------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|---------------------------------------------------------------------------------------------------------------|
| Cedar Logs                                                                                               | Length-6' 4" to 8' 4"; and min DIB 4" at small end | \$64.00/ton+(also \$ 350/ MBF Cedar 2/3 Rule) min. 6" DIB at small end and 8' to 12' lengths)                                                                                                                                                     | Region II                                                                                                     |
| Whisky Charcoal Wood                                                                                     | Sugar Maple only 4' lengths                        | \$112.50/cord                                                                                                                                                                                                                                     | Region II                                                                                                     |
| Crossties (hardwoods)                                                                                    |                                                    | <b>FOB Railhead</b>                                                                                                                                                                                                                               | Region I, II, & III                                                                                           |
|                                                                                                          |                                                    | <u>Oak</u> <u>Mixed</u><br><u>Hdwd</u>                                                                                                                                                                                                            |                                                                                                               |
|                                                                                                          | 7" X 9" X 8' 6"                                    | Grade 5: \$16.43-                                                                                                                                                                                                                                 | \$13.76-                                                                                                      |
|                                                                                                          | 7" X 8" X 8' 6"                                    | Grade 4: \$13.18-                                                                                                                                                                                                                                 | \$10.73-                                                                                                      |
|                                                                                                          | 6" X 8" X 8' 6"                                    | Grade 3: \$8.17-                                                                                                                                                                                                                                  | \$8.17-                                                                                                       |
| Hickory Handle Logs                                                                                      | Min length 10' and min DIB 9" at small end         | Grade 1: \$300/MBF Doyle<br>Grade 2: \$275/MBF Doyle                                                                                                                                                                                              | Region I                                                                                                      |
| Hickory Handle Logs                                                                                      | Min length 10' and min DIB 9" at small end         | Grade 1: \$275/MBF Doyle<br>Grade 2: \$250/MBF Doyle                                                                                                                                                                                              | Region II                                                                                                     |
| <b>NOTE:</b> Information was taken from a survey of randomly selected wood-using industries in Tennessee | Specifications vary with industries                | <b>**All prices are regional averages and are delivered prices per MBF Doyle unless otherwise indicated. They are subject to change and will vary locally. (A "+" indicates an increase since our last Bulletin; A "-" indicates a decrease).</b> | <b>***Region I-East Tennessee; Region II-Middle Tennessee; Region III-West Tennessee (See map on page 10)</b> |

| PRODUCT             | SPECIFICATIONS                                                                                                                           | PRICES                                                                                  | REGION               |
|---------------------|------------------------------------------------------------------------------------------------------------------------------------------|-----------------------------------------------------------------------------------------|----------------------|
| Hickory Handle Logs | Min. length 10' and min.<br>DIB 10" at small end                                                                                         | Grade 1: \$375.00/MBF Doyle<br>Grade 2:\$350.00/MBF Doyle                               | Region III           |
| Paulowina Logs      | Min. length 10' and<br>Min. DIB 10" at small end.<br>(Must be slow grown)<br>Paulowina market is <u>SLOW</u><br>due to Japanese economy. | \$2,000.00 to<br>\$8,000.00-/MBF Doyle<br>(Depending on grade )<br>(Average \$3,000.00) | Regions I, II, & III |
| Pulpwood            | Pine: Diameter and length<br>may vary with purchasing<br>company. Consult firm<br>first before cutting                                   | \$17.00/ton or \$45.48/cord<br>(5350 lbs./ cord) (Gatewood<br>Price)                    | Region I             |
| Pulpwood            | Hardwood:<br>Diameter and length may<br>vary with purchasing<br>Company. Consult firm first<br>before cutting                            | \$16.75+/ton or \$48.58+/cord<br>(5800 lbs./ cord) (Gatewood<br>Price)                  | Region I             |
| Pulpwood            | Pine: Diameter and length<br>may vary with purchasing<br>company. Consult firm first<br>before cutting                                   | \$23.50+/ton or \$62.87+/cord<br>(5350 lbs./ cord) (Gatewood<br>Price)                  | Regions II & III     |
| Pulpwood            | Hardwood:<br>Diameter and length may<br>vary with purchasing<br>Company. Consult firm first<br>before cutting                            | \$19.25+/cord or<br>\$55.83+/cord<br>(5800 lbs./cord) (Gatewood<br>Prices)              | Regions II & III     |

October – December 1999

# Product: *Hardwood Sawlogs*

Specifications\*: (*Length: 8'-16'; and Min DIB 8" at small end*) *Delivered Prices\*\**

| SPECIES                 | REGION I                                                       | REGION II                                                      | REGION III                                                    |
|-------------------------|----------------------------------------------------------------|----------------------------------------------------------------|---------------------------------------------------------------|
| Red Oak                 | Grade 1: \$775.00+<br>Grade 2: \$550.00+<br>Grade 3: \$200.00+ | Grade 1: \$710.90<br>Grade 2: \$462.40<br>Grade 3: \$224.85+   | Grade 1: \$758.85<br>Grade 2: \$460.70<br>Grade 3: \$268.20   |
| White Oak               | Grade 1: \$600.00+<br>Grade 2: \$400.00+<br>Grade 3: \$150.00+ | Grade 1: \$538.50<br>Grade 2: \$336.70<br>Grade 3: \$170.50+   | Grade 1: \$576.15<br>Grade 2: \$345.90<br>Grade 3: \$203.80   |
| Ash                     | Grade 1: \$475.00<br>Grade 2: \$275.00<br>Grade 3: \$125.00    | Grade 1: \$350.00-<br>Grade 2: \$200.00-<br>Grade 3: \$120.00- | Grade 1: \$338.60<br>Grade 2: \$234.00<br>Grade 3: \$119.30   |
| Yellow Poplar           | Grade 1: \$425.00+<br>Grade 2: \$250.00+<br>Grade 3: \$100.00  | Grade 1: \$413.80+<br>Grade 2: \$307.60+<br>Grade 3: \$150.00- | Grade 1: \$313.60+<br>Grade 2: \$226.50+<br>Grade 3: \$119.30 |
| Walnut                  | Grade 1: \$500.00<br>Grade 2: \$300.00<br>Grade 3: \$200.00    | Grade 1: \$613.50<br>Grade 2: \$342.95<br>Grade 3: \$165.50+   | Grade 1: \$700.00<br>Grade 2: \$500.00<br>Grade 3: \$200.00   |
| Hickory                 | Grade 1: \$225.00<br>Grade 2: \$150.00<br>Grade 3: \$125.00    | Grade 1: \$325.00+<br>Grade 2: \$200.00+<br>Grade 3: \$115.00+ | Grade 1: \$300.00<br>Grade 2: \$200.00<br>Grade 3: \$180.00   |
| Hard Maple              | Grade 1: \$437.50<br>Grade 2: \$312.50<br>Grade 3: \$125.00    | Grade 1: \$650.00<br>Grade 2: \$362.50<br>Grade 3: \$150.00    | Grade 1: \$600.00<br>Grade 2: \$450.00<br>Grade 3: \$250.00   |
| Sweet Gum               |                                                                |                                                                | Average \$180.00                                              |
| Miscellaneous Hardwoods | Average: \$150.00                                              | Average: \$150.00                                              | Average: \$180.00                                             |

Note: Prices quoted are per  
thousand board feet (MBF)  
Doyle Rule delivered to mill.



| PRODUCT       | SPECIFICATIONS                                                                                                    | PRICES                                                                                                                                                 | REGION            |
|---------------|-------------------------------------------------------------------------------------------------------------------|--------------------------------------------------------------------------------------------------------------------------------------------------------|-------------------|
| Softwood Logs | Length: 8'-16' and min DIB 6" at small end.                                                                       | Yellow Pine:<br>\$220.00/MBF Doyle<br>White Pine:<br>\$265.00+/MBF Doyle                                                                               | Region I          |
| Softwood Logs | Same as above                                                                                                     | Yellow Pine:<br>\$220.00/MBF Doyle<br>White Pine:<br>\$265.00+/MBF Doyle<br>Hemlock:<br>\$220.00/MBF Doyle                                             | Region II         |
| Softwood Logs | Length: 8'-16' (Prefer 12'-16') and min. 8" DIB at small end.                                                     | Yellow Pine:<br>\$48.00+/Ton<br>\$360.00+/MBF Doyle                                                                                                    | Region III        |
| Stave Logs    | White Oak- Length: 8 1/2' and add on 2' increments (allow 1 knot per 3' of length), and min. DIB 13" at small end | Grade 1:<br>\$700.00/MBF Doyle<br>Grade 2:<br>\$575.00/MBF Doyle<br>Grade :3<br>\$450.00/MBF Doyle                                                     | Region I, II, III |
| Crosstie Logs | Oak & Mixed Hardwoods, length-min. 8 1/2' and min. DIB 10" at small end-straight and sound.                       | \$200.00/MBF Doyle                                                                                                                                     | Region I, II, III |
| Veneer Logs   | Prime logs only (specifications vary with buyer).                                                                 | Red Oak:<br>\$1,000/MBF Doyle<br>White Oak:<br>\$800-\$1,500/MBF Doyle<br>Walnut:<br>\$1,000-\$2,000/MBF Doyle<br>Yellow Poplar:<br>\$450.00/MBF Doyle | Region 1, II, III |

October –  
December 1999