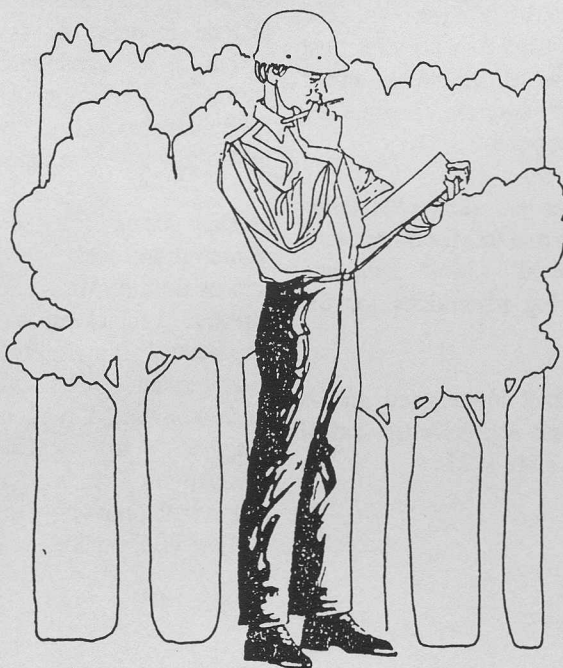


DELIVERED PRICES* FOR SELECTED TENNESSEE FOREST PRODUCTS

YEAR	CEDAR	HARDWOOD	GRADE 2	GRADE 2	GRADE 2	PULPWOOD		
	LOGS (\$ per ton)	TIE LOGS (\$ per mbf doyle)	RED OAK SAWLOGS	WHITE OAK SAWLOGS (\$ per mbf doyle)	YELLOW POPLAR SAWLOGS	HARDWOOD CROSSTIES (Grade 5 -7"x9")	HARDWOOD (\$ per cord)	PINE
1977	29.75	98.00	155.00	125.00	96.00	6.40	22.74	25.00
1978	30.33	115.00	147.00	152.00	137.00	7.07	26.23	27.42
1979	30.00	118.00	148.00	150.00	156.00	8.16	26.67	30.92
1980	34.66	140.00	147.00	158.00	118.00	8.23	27.16	31.75
1981	34.40	144.00	150.00	148.00	120.00	7.81	30.60	33.03
1982	34.40	134.00	154.00	162.00	121.00	7.75	32.78	35.00
1983	35.25	144.00	194.00	181.00	140.00	7.60	33.20	35.50
1984	40.00	152.00	255.00	213.00	177.00	8.58	33.58	36.53
1985	40.00	153.00	224.00	198.00	152.00	8.90	33.71	37.39
1986	43.00	148.00	216.00	183.00	136.00	7.94	33.71	37.39
1987	40.00	149.00	265.00	222.00	157.00	8.28	33.71	37.52
1988	44.00	158.00	311.00	253.00	158.00	9.40	33.88	37.82
1989	45.00	160.00	300.00	265.00	163.00	10.00	33.93	37.80
1990	45.00	185.00	304.63	275.63	174.79	10.22	34.56	38.09
1991	45.00	170.00	324.27	276.88	164.58	10.00	36.05	38.35
1992	45.00	170.00	338.33	310.73	175.10	10.46	37.58	38.42
1993	48.75	192.50	413.10	379.37	214.16	12.93	40.54	39.54
1994	50.00	190.00	426.25	387.92	245.42	14.55	44.94	42.46

Average percent change per year (17 yrs)	4.0+	5.5+	10.0+	12.0+	9.0+	7.5+	6.0+	4.0+
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* Source- Tennessee Forest Products Bulletin



Delivered Forest Product Prices

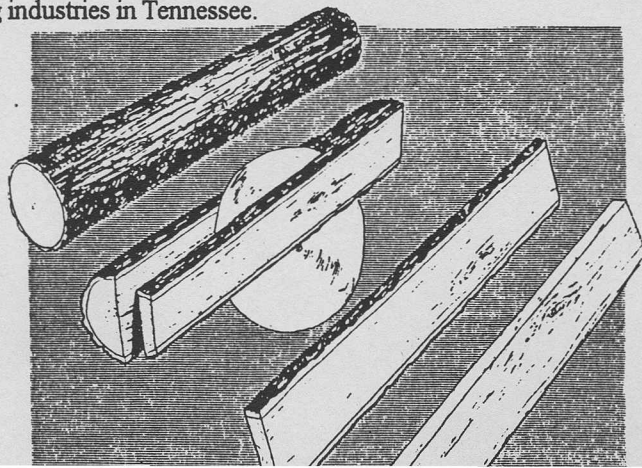
<u>Product</u>	<u>Specifications*</u>	<u>Prices**</u>	<u>Region***</u>
Cedar Logs	Length-6' 4'' to 8' 4''; dia- min. DIB 4'' at small end	\$50.00/ton (also \$290/MBF International Rule 6'' DIB at small end and 8'-12' lengths)	Region II
Charcoal Wood	Sugar maple only, 4' lengths	\$97.50/cord	
Crossties (Hardwood)	7'' X 9'' X 8' 6'' 6'' X 8'' X 8' 6''	<u>FOB Railroad</u> <u>Oak</u> Grade 5: \$14.72- Grade 4: \$12.28- Grade 3: \$ 8.25- <u>Mixed Hdwd</u> \$13.39- \$10.95- \$8.50-	Region I, II, & III
Hickory Handle Logs	Logs - min. length 10' and min. DIB at small end-9''	Grade 1: \$250/MBF Doyle Grade 2: \$225/MBF Doyle	Region I
Hickory Handle Logs	Logs - min. length 10' and min. DIB at small end-9''	Grade 1: \$250/MBF Doyle Grade 2: \$225/MBF Doyle	Region II

NOTE: Information was taken from a survey of randomly selected wood-using industries in Tennessee.

*Specifications vary with industries.

All prices are regional averages and are **delivered prices per MBF Doyle unless otherwise indicated. They are subject to change and will vary locally. (A "+" indicates an increase since our last Bulletin; a "-" indicates a decrease).

Region I-East Tennessee; Region II-Middle Tennessee; Region III-West Tennessee (See map on page 10).



<u>Product</u>	<u>Specifications*</u>	<u>Prices**</u>	<u>Region**</u>
Hickory Handle Logs	Logs - min. length 10' and min. DIB at small end - 10''	Grade 1: \$300/MBF Doyle Grade 2: \$250/MBF Doyle	Region III
Paulownia Logs	Min. DIB at small end - 10'' min. length - 8' (MUST BE SLOW GROWTH)	\$2,000.00 to \$9,000.00/MBF Doyle (depending on grade) (average \$3,500.00)	Regions I, II, and III
Persimmon Logs	Min. DIB at small end - 9'' Length 8' & longer	\$800-\$1200/MBF Doyle	Regions I, II, and III
Pulpwood	Pine: Length 5'0'' to 5'3'' and in multiples and tree length. Dia.-min. 3 1/2'' DIB at small end. Max. 20''	\$39.75/cord (5350 lbs/cord) or \$14.85/ton Add approximately \$1.00/cord for each additional 20 miles from mill.	Region I
Pulpwood	Hardwood: Length varies with company, usually 4' - 6' and longwood. Dia.- min. 5'' DIB at small end. Max. 28'' DIB at large end (no cedar, dogwood, locust)	\$47.12/cord (5800 lbs/cord) or \$16.25/ton Add approximately \$1.00/cord for each additional 20 miles from mill.	Region I
Pulpwood	“Basically” 1. Pine: Min. DIB at small end-3 1/2'' Max. DIB at large end-20'' (No cedar or cypress) 2. Hardwood: Lengths from 10' and up; Min. DIB at small end-5''; Max. DIB at large end- 25''	\$46.24/cord (5350 lbs/cord) or \$17.28/ton+ Add approximately \$2.00/cord for each additional 20 miles from mill. \$40.97/cord+ (5800 lbs/cord) or \$14.12/ton+ Add approximately \$1.50/cord for each additional 20 miles from mill.	Regions II and III

Product: *Hardwood Sawlogs***Specifications*:** *(Length: 8'-16'; Dia. Min. DIB 8" at small end of log)**Delivered Prices***

<u>Species</u>	<u>Region I***</u>	<u>Region II***</u>	<u>Region III***</u>
Red Oak:	Grade 1: \$775.00 Grade 2: \$462.50 Grade 3: \$160.00	Grade 1: \$650.00- Grade 2: \$390.00 Grade 3: \$157.50-	Grade 1: \$662.50 Grade 2: \$412.50 Grade 3: \$160.00
White Oak:	Grade 1: \$700.00 Grade 2: \$417.50 Grade 3: \$160.00	Grade 1: \$500.00 Grade 2: \$350.00- Grade 3: \$150.00	Grade 1: \$700.00 Grade 2: \$412.50 Grade 3: \$150.00
Ash:	Grade 1: \$600.00 Grade 2: \$325.00 Grade 3: \$150.00	Grade 1: \$575.00 Grade 2: \$312.50 Grade 3: \$130.00+	Grade 1: \$500.00 Grade 2: \$325.00 Grade 3: \$150.00
Yellow Poplar:	Grade 1: \$375.00 Grade 2: \$255.00 Grade 3: \$135.00	Grade 1: \$350.00- Grade 2: \$237.50- Grade 3: \$130.00-	Grade 1: \$350.00 Grade 2: \$250.00 Grade 3: \$125.00
Walnut:	Grade 1: \$500.00 Grade 2: \$300.00 Grade 3: \$200.00	Grade 1: \$675.00 Grade 2: \$437.50 Grade 3: \$250.00	Grade 1: \$1000.00 Grade 2: \$750.00 Grade 3: \$300.00
Hickory:	Grade 1: \$200.00 Grade 2: \$150.00 Grade 3: \$125.00	Grade 1: \$287.50 Grade 2: \$187.50 Grade 3: \$90.00	
Hard Maple:	Grade 1: \$400.00 Grade 2: \$250.00 Grade 3: \$125.00	Grade 1: \$425.00- Grade 2: \$256.25- Grade 3: \$137.50+	Grade 1: \$400.00 Grade 2: \$300.00 Grade 3: \$150.00
Sweetgum:			Average: \$200.00
Miscellaneous Hardwoods:	Average: \$100.00	Average \$115.00	Average: \$150.00

**Note: Prices quoted
are per thousand board
feet (MBF) Doyle Rule
delivered to mill.

<u>Product</u>	<u>Specifications*</u>	<u>Prices**</u>	<u>Region***</u>
Softwood Logs	Length: 8'-16'; Diameter, Min. - DIB 6'' at small end of log	Yellow Pine: \$190.00/MBF Doyle+ White Pine: \$262.50/MBF Doyle+	Region I
Softwood Logs	Same as above	Yellow Pine: \$190.00/MBF Doyle+ White Pine: \$262.50/MBF Doyle+ Hemlock: \$155.00/MBF Doyle	Region II
Softwood Logs	Length: 8'-16' (Prefer 12'-16') Diameter: Min 8'' DIB at small end of log.	Yellow Pine: \$26.00/Ton (\$221.00/MBF Doyle) Cypress: \$200.00/MBF Doyle	Region III
Stave Logs	White Oak- 13'' DIB at small end and up, 8 1/2 ' lengths and add on 2 ' increments (allow 1 knot per 3' of length)	Grade 1: \$525.00/MBF Doyle Grade 2: \$425.00/MBF Doyle Grade 3: \$350.00/MBF Doyle	Region I, II, III
Tie Logs	Oak & Mixed Hardwoods, length-min. 8 1/2' and dia. min. DIB 10'' at small end-straight and sound	\$190.00/MBF Doyle	Region I, II, III
Veneer Logs	Prime logs only (specifications vary with buyer)	Red Oak: \$1,000/MBF Doyle/ White Oak: \$800 to 2,500/MBF Doyle- Walnut: \$1,000-2,500/MBF Doyle- Yellow Poplar: \$400.00/MBF Doyle	Region I and II
Veneer Logs	Prime logs only (specifications vary with buyer)	Red Oak:\$1,000/MBF White Oak: \$800 to 2,500/MBF Doyle- Yellow Poplar: \$450./MBFDoyle Gum/ Syca: \$260/MBF Doyle	Region III