

## TENNESSEE FOREST PRODUCTS SPECIFICATIONS AND PRICES

APRIL - JUNE 1986

| Product                    | Specifications*                                                                                    | Prices**                                                                                                                                                                                                        | Location<br>(By Region) *** |              |          |          |    |        |    |        |                  |      |          |
|----------------------------|----------------------------------------------------------------------------------------------------|-----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|-----------------------------|--------------|----------|----------|----|--------|----|--------|------------------|------|----------|
| Cedar Logs                 | Length - 6'4" to 8'4", dia. - min. DIB 4" @ small end                                              | \$45.00/ton (also \$247.50/MBF International Rule 8" DIB @ small end and 8'-12' lengths)                                                                                                                        | Region II                   |              |          |          |    |        |    |        |                  |      |          |
| Charcoal Wood (Distillery) | Sugar maple only, 4' lengths                                                                       | \$70.00/cord (Most companies not buying now.)                                                                                                                                                                   | Region II                   |              |          |          |    |        |    |        |                  |      |          |
| Crossties (Hardwood)       | 7" x 9" x 8'6"<br>7" x 8" x 8'6"<br>6" x 8" x 8'6"<br>6" x 8" x 8'6"                               | <table><tr><th>FOB Plant</th><th>FOB Railhead</th></tr><tr><td>Grade 5:</td><td>\$8.45 -</td></tr><tr><td>4:</td><td>7.50 -</td></tr><tr><td>3:</td><td>5.25</td></tr><tr><td>2:</td><td>4.05</td></tr></table> | FOB Plant                   | FOB Railhead | Grade 5: | \$8.45 - | 4: | 7.50 - | 3: | 5.25   | 2:               | 4.05 | Region I |
| FOB Plant                  | FOB Railhead                                                                                       |                                                                                                                                                                                                                 |                             |              |          |          |    |        |    |        |                  |      |          |
| Grade 5:                   | \$8.45 -                                                                                           |                                                                                                                                                                                                                 |                             |              |          |          |    |        |    |        |                  |      |          |
| 4:                         | 7.50 -                                                                                             |                                                                                                                                                                                                                 |                             |              |          |          |    |        |    |        |                  |      |          |
| 3:                         | 5.25                                                                                               |                                                                                                                                                                                                                 |                             |              |          |          |    |        |    |        |                  |      |          |
| 2:                         | 4.05                                                                                               |                                                                                                                                                                                                                 |                             |              |          |          |    |        |    |        |                  |      |          |
| Crossties (Hardwood)       | 7" x 9" x 8'6"<br>7" x 8" x 8'6"<br>6" x 8" x 8'6"                                                 | <table><tr><th>FOB Plant</th><th>FOB Railhead</th></tr><tr><td>Grade 5:</td><td>\$8.15 -</td></tr><tr><td>4:</td><td>6.95 -</td></tr><tr><td>3:</td><td>4.45 -</td></tr></table>                                | FOB Plant                   | FOB Railhead | Grade 5: | \$8.15 - | 4: | 6.95 - | 3: | 4.45 - | Regions II & III |      |          |
| FOB Plant                  | FOB Railhead                                                                                       |                                                                                                                                                                                                                 |                             |              |          |          |    |        |    |        |                  |      |          |
| Grade 5:                   | \$8.15 -                                                                                           |                                                                                                                                                                                                                 |                             |              |          |          |    |        |    |        |                  |      |          |
| 4:                         | 6.95 -                                                                                             |                                                                                                                                                                                                                 |                             |              |          |          |    |        |    |        |                  |      |          |
| 3:                         | 4.45 -                                                                                             |                                                                                                                                                                                                                 |                             |              |          |          |    |        |    |        |                  |      |          |
| Hickory Handle Blocks      | Lengths - 42" or multiples, dia. - min. 9" small end, min. of 3½" of white wood, no pignut hickory | Grade A: \$ .32/handle<br>B: \$ .29/handle<br>C: \$ .20/handle                                                                                                                                                  | Region II                   |              |          |          |    |        |    |        |                  |      |          |
| Hickory Handle Logs        | Logs in multiples of 42", dia. - min. 8" @ small end                                               | Grade 1: \$200.00/MBF Doyle (14" DIB)<br>2: \$180.00/MBF Doyle                                                                                                                                                  | Region I                    |              |          |          |    |        |    |        |                  |      |          |
| Hickory Handle Logs        | Logs - min. length 7' and min. DIB @ small end - 9"                                                | Grade A: \$200.00/MBF Doyle<br>B: \$180.00/MBF Doyle                                                                                                                                                            | Region II                   |              |          |          |    |        |    |        |                  |      |          |
| Hickory Handle Logs        | Logs - min. length 10' and min. DIB @ small end - 10"                                              | Grade 1: \$250.00/MBF Doyle<br>2: \$200.00/MBF Doyle                                                                                                                                                            | Region III                  |              |          |          |    |        |    |        |                  |      |          |
| Paulownia Logs             | Min. DIB @ small end - 5"                                                                          | \$800.00 - \$4,000.00/MBF Doyle (depending on grade)<br>(Good Demand)                                                                                                                                           | Regions I, II, & III        |              |          |          |    |        |    |        |                  |      |          |
| Persimmon Logs             | Min. DIB @ small end - 10", and 7½' and longer                                                     | \$500.00 - \$1,500.00/MBF Doyle (very slow)<br>(depending on grade)                                                                                                                                             | Regions I & II              |              |          |          |    |        |    |        |                  |      |          |
| Persimmon Logs             | Same as above                                                                                      | Grade 1: \$1,000.00/MBF Doyle<br>2: \$ 500.00/MBF Doyle                                                                                                                                                         | Region III                  |              |          |          |    |        |    |        |                  |      |          |

NOTE: Information was taken from a survey of randomly selected wood-using industries in Tennessee.

\*Specifications vary with individual industries.

\*\*All prices are regional averages and are delivered prices unless otherwise indicated. They are subject to change and will vary locally.  
(A "+" indicates an increase since our last bulletin, and a "-" indicates a decrease.)

\*\*\*Region I - East Tennessee; Region II - Middle Tennessee; Region III - West Tennessee (see map on last page)

| Product             | Specifications*                           | Prices**                                                     |                     |                      |
|---------------------|-------------------------------------------|--------------------------------------------------------------|---------------------|----------------------|
|                     |                                           | Region I***                                                  | Region II***        | Region III***        |
| Hardwood<br>Sawlogs | Various lengths, diameters,<br>and grades | Red Oak:                                                     |                     |                      |
|                     |                                           | Grade 1: \$350.00                                            | Grade 1: \$321.25 + | Grade 1: \$316.00    |
|                     |                                           | 2: 225.00                                                    | 2: 197.50 +         | 2: 210.00            |
|                     |                                           | 3: 100.00                                                    | 3: 110.00 +         | 3: 110.00            |
|                     |                                           |                                                              |                     |                      |
|                     |                                           | White Oak:                                                   |                     |                      |
|                     |                                           | Grade 1: \$300.00                                            | Grade 1: \$255.00   | Grade 1: \$311.00    |
|                     |                                           | 2: 200.00                                                    | 2: 135.00           | 2: 208.00            |
|                     |                                           | 3: 100.00                                                    | 3: 77.50            | 3: 113.00            |
|                     |                                           |                                                              |                     |                      |
|                     |                                           | Ash:                                                         |                     |                      |
|                     |                                           | Grade 1: \$300.00                                            | Grade 1: \$245.00   | Grade 1: \$363.00    |
|                     |                                           | 2: 237.00                                                    | 2: 155.00           | 2: 243.00            |
|                     |                                           | 3: 175.00                                                    | 3: 100.00           | 3: 116.00            |
|                     |                                           |                                                              |                     |                      |
|                     |                                           | Yellow Poplar:                                               |                     |                      |
|                     |                                           | Grade 1: \$180.00                                            | Grade 1: \$210.00 + | Grade 1: \$223.00    |
|                     |                                           | 2: 110.00                                                    | 2: 156.25 +         | 2: 147.50            |
|                     |                                           | 3: 70.00                                                     | 3: 102.50 -         | 3: 71.00             |
|                     |                                           |                                                              |                     |                      |
|                     |                                           | Walnut:                                                      |                     |                      |
|                     |                                           | Grade 1: \$400.00                                            | Grade 1: \$475.00   | Grade 1: \$466.00    |
|                     |                                           | 2: 300.00                                                    | 2: 387.50 +         | 2: 336.00            |
|                     |                                           | 3: 200.00                                                    | 3: 140.00           | 3: 206.00            |
|                     |                                           |                                                              |                     |                      |
|                     |                                           | Hickory:                                                     |                     |                      |
|                     |                                           | Grade 1: \$200.00                                            | Grade 1: \$237.50   |                      |
|                     |                                           | 2: 135.00                                                    | 2: 142.50           |                      |
|                     |                                           | 3: 70.00                                                     | 3: 85.00            |                      |
|                     |                                           |                                                              |                     |                      |
|                     |                                           | Basswood and Hard Maple:                                     |                     |                      |
|                     |                                           | Grade 1: \$150.00                                            | Grade 1: \$182.50 + |                      |
|                     |                                           | 2: 110.00                                                    | 2: 130.00 -         |                      |
|                     |                                           | 3: 70.00                                                     | 3: 80.00 -          |                      |
|                     |                                           |                                                              |                     |                      |
|                     |                                           | Sweetgum:                                                    |                     | \$123.00             |
|                     |                                           |                                                              |                     |                      |
|                     |                                           | Blackgum, Beech, Elm, Sycamore, and Miscellaneous Hardwoods: |                     |                      |
|                     |                                           | All Grades: \$70.00                                          | All Grades: \$65.00 | All Grades: \$105.00 |

NOTE: Prices quoted are per thousand board feet (MBF) - Doyle Rule

| Product       | Specifications*                                                                                                                                                                                                                                                                                                                                       | Prices**                                                                                                                                                                                                                                                                                                                                         | Location<br>(By Region)*** |
|---------------|-------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|--------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|----------------------------|
| Pulpwood      | Pine: Length 5'0" to 5'3" and in multiples. Dia. - min. 3½" DIB @ small end. Max 20"                                                                                                                                                                                                                                                                  | \$38.00/cord (5350 lbs/cord)<br>Add approximately \$1.00/cord for each additional 20 miles from mill.                                                                                                                                                                                                                                            | Region I                   |
| Pulpwood      | Hardwood: Length varies with company, usually 4'-6' and longwood. Dia. - min. 5" DIB @ small end. Max. 28" DIB @ large end (no cedar, dogwood, locust)                                                                                                                                                                                                | \$12.54/ton<br>Add approximately \$1.00/ton for each additional 20 miles from mill.                                                                                                                                                                                                                                                              | Region I                   |
| Pulpwood      | "Basically"<br>1. Pine:<br>Shortwood - 46" sticks;<br>Max. DIB @ large end - 20";<br>Min. DIB @ small end - 3"<br>Longwood - logs 12'-45'<br>diameter limitations same as above<br>2. Hardwood:<br>Lengths from 10' and up;<br>Max. DIB @ large end - 25";<br>Min. DIB @ small end - 5"<br>(no pine, cedar, cypress)<br>Various lengths and diameters | <i>Same</i><br>\$36.78/cord (5350 lbs/cord)<br>Add approximately \$2.00/cord for each additional 20 miles from mill<br>\$35.42/cord<br><i>Same</i><br>\$31.05/cord (6000 lbs/cord)<br>Add approximately \$1.50/cord for each additional 20 miles from mill.                                                                                      | Regions II & III           |
| Softwood Logs | Will accept most diameters and lengths - must be sound<br>White Oak - 13" DIB @ small end and up, 8½" logs and add on 2' increments (allow 1 knot per 3' of length)<br>Misc. hardwoods, length - min. 8½" and dia. - min. DIB 10" @ small end - straight and sound                                                                                    | Shortleaf Pine: \$123.00/MBF Doyle<br>Virginia Pine: \$100.00/MBF Doyle<br>White Pine: \$150.00/MBF Doyle<br>Shortleaf and Virginia Pine: \$140.00/MBF Doyle<br>White Pine: \$150.00/MBF Doyle<br>Hemlock: \$140.00/MBF Doyle<br>Cypress: \$165.00/MBF Doyle<br>Pine: \$200.00/MBF Doyle<br>Grade 1: \$300.00/MBF Doyle<br>2: \$252.50/MBF Doyle | Region I                   |
| Softwood Logs | Same as above                                                                                                                                                                                                                                                                                                                                         |                                                                                                                                                                                                                                                                                                                                                  | Region II                  |
| Softwood Logs |                                                                                                                                                                                                                                                                                                                                                       |                                                                                                                                                                                                                                                                                                                                                  | Region III                 |
| Stave Logs    |                                                                                                                                                                                                                                                                                                                                                       |                                                                                                                                                                                                                                                                                                                                                  | Regions I, II, & III       |
| Tie Logs      | Misc. hardwoods (same as above)                                                                                                                                                                                                                                                                                                                       | \$140.00/MBF Doyle                                                                                                                                                                                                                                                                                                                               | Region I                   |
| Tie Logs      | Misc. hardwoods (same as above)                                                                                                                                                                                                                                                                                                                       | \$150.00/MBF Doyle<br>\$160.00/MBF Doyle                                                                                                                                                                                                                                                                                                         | Region II                  |

Location  
(By Region)\*\*\*

Regions I & II

Region III

Prices\*\*

White Oak: \$400.00-\$1,500.00/MBF Doyle  
Walnut: \$800.00-\$3,000.00/MBF Doyle  
Yellow Poplar: \$200.00-\$300.00/MBF Doyle +  
(Prices depend on size and quality)

Red Oak: \$600.00/MBF Doyle  
White Oak: \$400.00-\$3,000.00/MBF Doyle  
Yellow Poplar: \$250.00-\$275.00/MBF Doyle  
Gum: \$200.00-\$225.00/MBF Doyle

Specifications\*

Prime logs only  
(No. 1 logs)

Prime logs only

Product

Veneer Logs

Veneer Logs

OPPORTUNITIES GROW IN TENNESSEE'S FORESTS

USE WOOD - IT'S RENEWABLE